

Press Release

June 2010

Pentos furthers "migration" business activities

Cooperation with American migration experts Transend Corporation

Munich, June 7th, 2010. Effective immediately, the Transend Corporation, headquartered in Palo Alto, California, is entrusting its "Sales" and "Support" sectors to Munich-based Pentos AG. This new cooperation calls for the IT service provider to not only handle direct sales for Transend's migration tool throughout Europe, but also entails setting up and developing the distribution structures to include resellers, system integrators and value-added resellers (VAR). Transend's European customers stand to benefit the most from this collaboration since they will have an expert partner in Pentos to support them when realizing complex migration projects.

The cooperation has been built around a software solution bundle: The Transend Migrator product line from the California software company provides exhaustive support when migrating mail databases, regardless of what system is in use or which technology is being adopted.

Transend's solution covers virtually all migration scenarios. Its comprehensive portfolio is the perfect complement to the Pentos AG principle of always offering the best service to its customers, regardless of the task at hand.

"Ever since Pentos was founded ten years ago, we have always sought to provide the highest level of individual, flexible customer service. With Transend, we have partnered with one of today's most technologically advanced companies, one singled out numerous times over the years for its experience in developing migration tools. The Transend Migrator product line is thereby the ideal addition to our product and service portfolio", states Pentos AG Executive Board member Wolfgang Kuchelmeister.

For the Transend Corporation, this new partnership with Pentos is an important step in expanding its marketing and sales activities in Europe.

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"We look forward to a long and fruitful working relationship with Pentos AG based on their years of migration proficiency. The Pentos business model as well as its staff's outstanding level of expertise will be a great boon to us in expanding our European sales activities and providing outstanding support to our customers", notes Joshua Krefetz, VP of Business Development for Transend Corporation, on the strategic objective behind the cooperative venture.

About Pentos AG

Munich-based Pentos AG is a globally active IT service provider. From IBM to Microsoft environments, the company combines qualified IT consultation with the skills and competence of an innovative application and product developer. In addition to Web 2.0 technologies along with infrastructure and migration solutions, the company places its focus on cloud computing, OpenSource software and VoIP integration. With an eye to offering its customers a superior range of products, Pentos AG works closely with leading international partners like BinaryTree Inc., Transend Corp., Instant Technologies Inc., SuccessFactors Inc. and Gedys Intraware GmbH. Pentos AG, a certified partner of both IBM Premium Business and Microsoft, attained DIN ISO 9001:2000 certification of its services in 2008.

About Transend Corporation

Transend Corporation is a leading provider of Email Migration solutions with over 20 years experience developing and marketing email products worldwide. Transend's email migration solutions have been used by many Fortune 500 and smaller companies, as well as government entities around the world to migrate well over 10 million mailboxes worldwide. Transend products are sold across all continents directly and through a variety of VARs and IT services organizations. The company is headquartered in Palo Alto, Calif., with development and operational personnel in Seattle, WA, Portland, OR and New Zealand.

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